

Emil Sugaipov

O→1 Product Engineer

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Product engineer, twelve years between engineering and product. Mostly B2B in finance and regulation, with stints in AdTech and EdTech.

EXPERIENCE

Trustform — Product Owner

2023–2026

Unified platform for regulated companies to understand, verify, onboard, and monitor their clients.

- Designed the system architecture: one client graph that Corporate Onboarding, Customer Due Diligence, Client Risk Assessment and the other modules are built on
- Modelled the processes, designed the API, and wrote code with the team, plus the engineering standards it grew on
- Rebuilt how analysis and delivery ran, so the team shipped 1.5× faster and quality held
- Worked go-to-market alongside the S&M department, turning what clients needed into the roadmap

Investors Europe — Founding Engineer & Technology Consultant

2019–2022

Regulated brokerage firm offering execution, custody, fund management, and depositary services to investors, dealmakers, and fund managers across global markets.

- Designed the system architecture behind everything the firm ran online
- Built the Client Portal, where clients onboard, fund their account, and follow their positions and reports in one place
- Shipped the internal tools the team used daily: onboarding, document checks, compliance review, funding, and reporting
- Built the public side too: the marketing site, the solutions and regulatory pages, and the client documentation

Unity Platform — Founding Engineer & Co-founder

2016–2018

Multi-asset trading platform for brokers, banks, OTC desks, funds, and prop-trading firms, covering 100K+ instruments across FX, equities, bonds, derivatives, and crypto.

- Worked on system design and features across the suite: Web Terminal, Unity Trader for professionals, Unity Investments for retail, and the Administrative Terminal
- Shipped turnkey solutions for new clients, covering both the back-office and front-office tooling
- Owned the UX for traders and operators: dense enough for professionals, clear enough for someone on their first trade
- Landed a bank partnership that took the platform to the bank's own clients white-label

SKILLS

Engineering	TypeScript, Go Agentic engineering · Agentic systems (tool-calling, OODA) · RAG and structured outputs · LangChain for orchestration · LangFuse for tracing and evals · Agent-driven dev React, Next.js, NestJS · Gin, Temporal.io, BullMQ · Some experience with React Native / Flutter PostgreSQL, MongoDB · Prisma, Drizzle, pgvector, Redis Docker, CI/CD · Prometheus / Grafana for observability · AWS / Vercel for infrastructure Playwright and Jest for tests
Product	Research and scrutiny · Customer journey · Rapid prototyping · Analytics · Interaction design · Documentation
Leadership	Culture & Principles · Team processes · Mentorship · Recruitment
Languages	English — B2 · Russian — Native
Domains	Regulatory Technology · SME Ecosystems · Client Onboarding · Corporate Graphs · Financial Business Processes · Trading Platforms · Payments · Risk Engines · Regulatory Reporting · High-load Systems